TERMISIL
Huta Szkła Wołomin S.A.
under restructuring

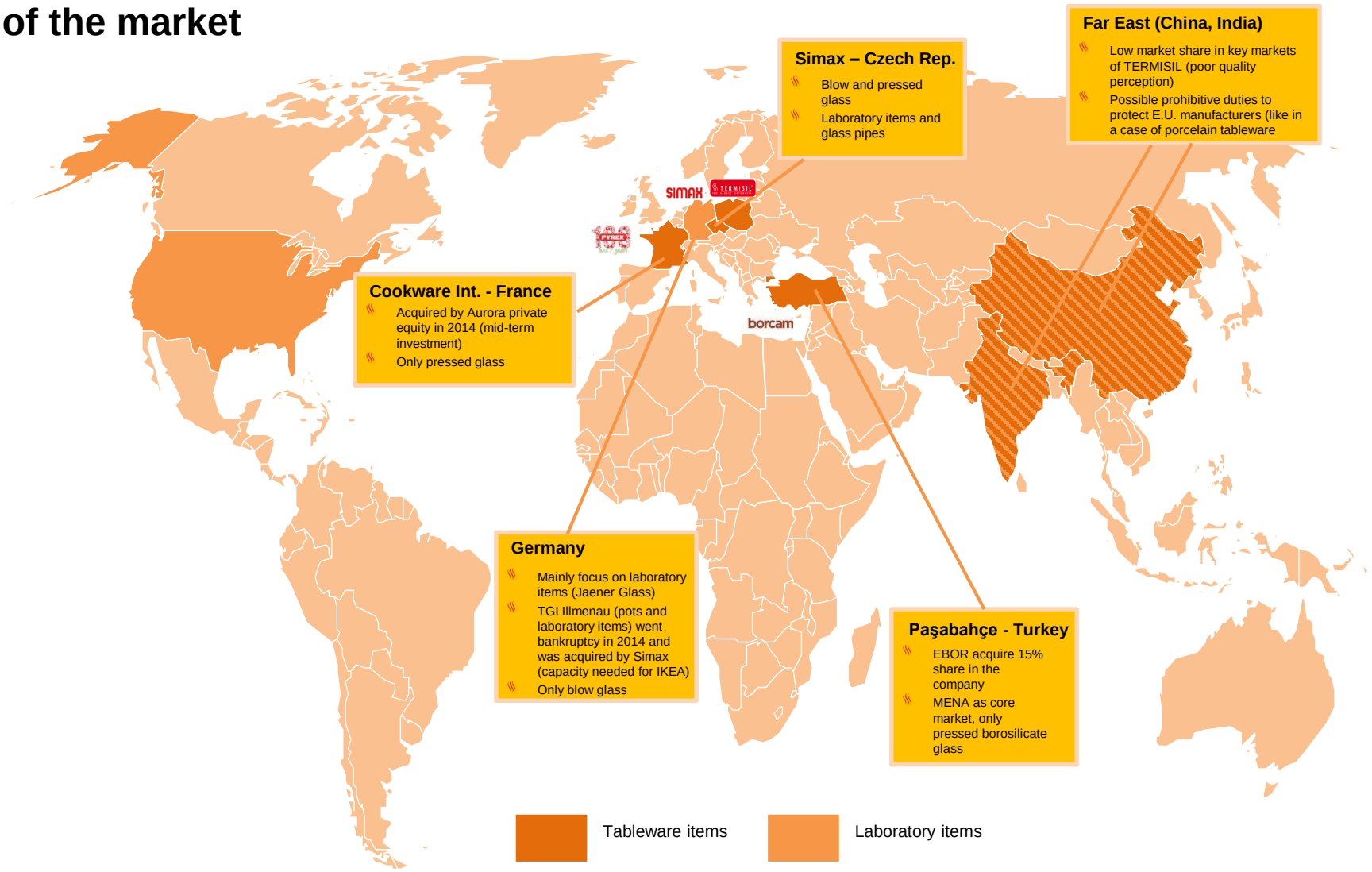
Presentation of the Company

2016

TERMISIL 1905 RADOŚĆ GOTOWANIA

TERMISIL is one of few manufacturers of borosilicate glass

Key manufacturers of borosilicate glass tableware, our understanding of the market



The company was established over 110 years ago

History of TERMISIL

1905 - Glassworks are built in Wołomin. In one furnace glassware intended mainly for the Russian market

1912 - As a supplier of the tsar's court, glassworks are recognized with a special medal for the quality of their products

1913 - With the joint efforts of the co-operators - employees of the glass industry and wealthy residents of Wołomin - the second glassworks named Praca is constructed

World War II - Glassworks are managed by the Germans. In 1944 the chimney of the plant is blown out

After the war - Nationalized and extended glassworks resume their operation as one company

1953 – The glassworks begin to produce borosilicate glass under the Sivit name

1970s - Production of heat-resistant bowls and thin-wall products blown on an Italian machine Olivotto

1973 - Glassworks soon gains the quality certificate of Coca-Cola

2000 - Glassworks receive new owners

2001 - Manufacturing of heat-resistant glassware of the Grill&Drop® product line is initiated

2006 - Thanks to the aid granted by EU funds, a major investment into the production of table dishes is performed

2010 – Polish financial group OPERA becomes 100% owner of the company

2011 – LIBERO (BPS group) becomes co-owner of TERMISIL

Location of TERMISIL gives an excellent opportunity for expansion

TERMISIL in Poland

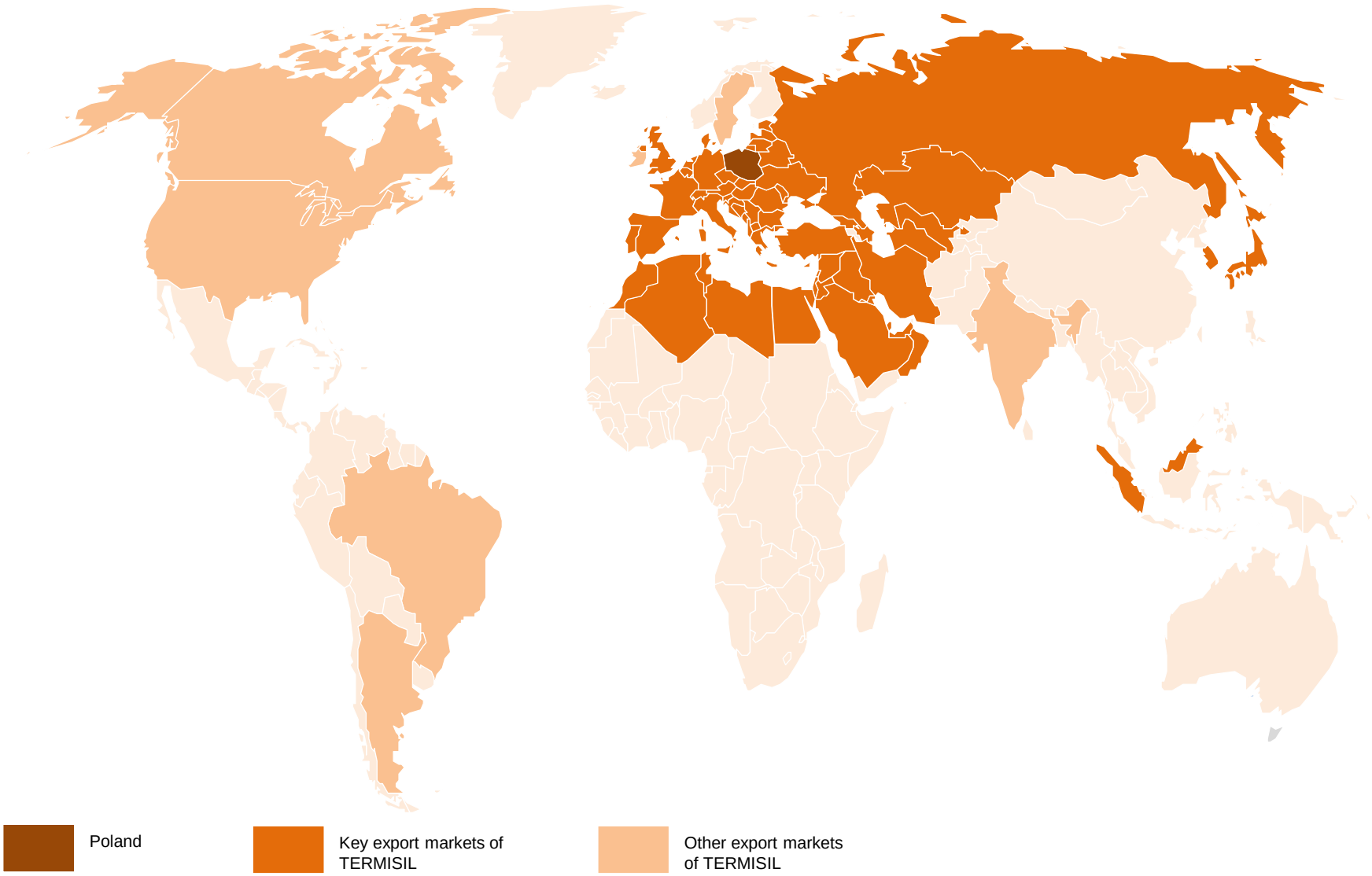
Driving distances to/from TERMISIL:

- East border of Poland: 190 km
- Polish harbors on the Baltic Sea (Gdańsk, Gdynia): 350 km
- Minsk, Belarus: 530 km
- Berlin: 595 km
- Kiev: 770 km
- Prague: 800 km
- Moscow: 1290 km
- Paris: 1380 km
- Istanbul: 2250 km
- Beirut: 2350 km

Logistics advantages:

- Location 27km from Warsaw center, with good road connections with A2 (Warsaw-Berlin), S8 (Warsaw-Baltics) and S7, A1 (Warsaw-Gdansk)
- Facility on 41,751 sqm plot (perpetual usufruct)
- Current storage capacity: 2800 pallets (incl. 2150 pallets in high storage)
- Current loading capacity: up to 30 trucks per 8 hours
- Possibilities for further increase of storage / loading capacities

TERMISIL brand is recognized in over 60 countries worldwide



TERMISIL product portfolio in pressed glass

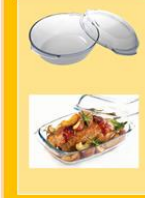
TERMISIL 1905 RADOŚĆ GOTOWANIA

TERMISIL product portfolio

- Sets of casseroles, roasters & bowls - examples

Only borosilicate glass!

TERMISIL product portfolio

Casseroles Classic	Casseroles Grill & Drop	Roasters
		
1,0 L; 1,7 L; 2,4 L; 2,9 L; 4,1 L		1,4 L, 1,8L; 2,3L; 3,6 L

Only borosilicate glass!

TERMISIL product portfolio

- Bowls (26 cm, 21 cm, 16 cm, 11 cm)

Only borosilicate glass!

TERMISIL product portfolio

- Cake dish 28 cm
- New product on the market since 4Q 2013

- Roasters with rack
- New product – since March 2014 (product re-launch)

Only borosilicate glass!

Only borosilicate glass!

TERMISIL – blow glass products

Cups, mugs and glasses of TERMISIL

- Cups 0,22 or 0,25 L (Iza, Iza with saurcer set, Classic, Classic with saurcer set, Anna)

- Mugs 0,35 or 0,4 L (Cylindric, Barrel, X)
- Glasses 0,2 or 0,25 or 0,35 or 0,4 L (Barrel, Cone, Tulip, Agata, Saba, Caffe Latte)

Only borosilicate glass!

Jugs of TERMISIL

- Jugs (1,3 L) selling also in sets

Only borosilicate glass!

TERMISIL sets

- Tea for Two

- Sunny-set

- Gluehwein-set

TERMISIL other thin glass products

- Table accessories – measuring jugs and milk & sugar bowls
- Tea, coffee and herb makers with plastic fittings or glass handles

Only borosilicate glass!

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Innovative solutions of TERMISIL

Grill & Drop System ®

Implementation of glass drops into the surface of cover gives effect of steady moisturizing of meal

Implementation of glass grids into the base dish helps to prevent against sticking

Grill & Drop System enforces thermal circulation of aroma and steam

Result: juicy, aromatic, and tasty meal

Safe Lid System ®

- Safe lid system® – glass pots cover with a system preventing against falling out during pouring drinks
- Formula registered and patent by TERMISIL

Glass pots for electric stove, microwave, fridge and oven

Only borosilicate glass!